Consulting skills

Consulting is about giving valuable advice, providing facts and getting insight? Or it's an ability to listen to the client and make a 'helicopter view' of the problem?
Consultant is an interesting profession still mysterious as for the content of day-to-day work.

During this course you will make a closer look at the profession of Consultant.
The following topics will be covered:
- Why do companies need external advisors?
- Content of a consultant's work. Projects in theory
- Specific features of the profession
- Examples of the advisory projects (problem/ task, problem-solving process, outcome/the way of introducing results to the client)
- Successful consultant: knowledge, skills and abilities
- Consultant – roles in comparison to the content of work