



**Pavel Vykhrystyuk**  
Principal

Pavel Vykhrystyuk is a principal in the Moscow and Kiev offices of Bain & Company. He joined Bain in May 2007.

Prior to Bain, Pavel worked for over 2 years at Spektor, Sachs & Company, the local business partner of Bain in CIS. Pavel has worked with a number of international and local clients across a variety of industries, including FMCG, industrial goods, construction materials, automotive, media, retail and financial services sector.

During the last year Pavel worked on an extensive CEE strategic review project for a leading international FMCG group with the Brussels office, where he focused on Strategic country review, strategic plan development as well as facilitated intensive budgeting support process for CEE headquarters.

Pavel helped a major domestic industrial group to define the sales strategy for its core business jointly with the Milan office. Pavel also gained PMI experience during a project for a leading international financial group as well as helped define the emerging market entry-strategy options and their evaluation for a leading international media company, an international Retail group and a leading international Automotive holding.

Pavel also spent six months on a transfer in Bain's Toronto office where he gained experience of working on a pro-bono project for one of the biggest Canadian charity foundations. Pavel helped develop a strategy for a resuscitation business.

Pavel received two Master degrees in Economics and Finance from Colorado University at Denver. While studying in Denver Pavel worked as research assistant. He also has a Master degree in Financial Management from Sevastopol Technical University, Ukraine.

In his free time, Pavel plays tennis and tries to spend as much time as possible swimming, mountain hiking, horse back riding and skiing. 