



**Graduate School
of Management**
St. Petersburg University



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CAREER GUIDE

“Master in Business Analytics and Big Data” program

CAREER CENTER GSOM SpbU

Hard skills

"Hard" skills and specific knowledge necessary for a specialist in the described position

Soft skills

"Soft" skills necessary for a specialist (e.g., negotiation skills, efficient communication, teamwork organization, etc.)

Job title



→ Possible
→ Career
→ Transitions



XX-XXX thousand RU
gross,
salary levels in Russia

Job Description

- One of the tasks for a specialist in the described position
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- One of the tasks for a specialist in the described position

GSOM SPbU graduate in the described position

Professions described in the Career Navigator:

- Business analyst, Data analyst
- Business translator, Innovation manager
- Data Governance manager/ Data Quality manager
- Product manager
- Project manager (ML/AI/Big Data based projects)

Hard skills

business data
analysis

identification of significant
business patterns and connections

ability to work with analytical tools: Excel, SQL, Power
BI, Python

knowledge of statistics and statistical packages for
data analysis and hypothesis testing

in-depth understanding of networks, databases,
storage and processing technologies

Soft skills

excellent communication
skills

detail-oriented
thinking

problem-solving, data-
driven decision making

analytical, structural
thinking

general business knowledge, business
expertise, industry knowledge

Business analyst, Data analyst



→ Head of Business
Analytics
→ Data Scientist



60-480 thousand. RU gross
salary level in Russia

Job Description

- Development, implementation and support of data-driven processes in product teams
- Development and support of dashboards and metrics system
- Gathering requirements and formalizing them into tasks for data warehousing enhancements
- Ad hoc data analysis upon request from product teams
- Preparation of data for analysis: data collection, data uploading, converting data into an easy to research form, data quality validation, analytical conclusions
- Development of analytical reports
- Building data marts and dashboards

Hard skills

project
management

digital transformation of
business processes in the
company

understanding the process of innovation in
advanced analytics and the impact of innovation
on business performance

knowledge of fintech market solutions for
digitalization of various industries and business
areas

Soft skills

analytical, structural
thinking

detail-oriented
thinking

excellent communication
skills

leadership skills

results-oriented

Business translator, Innovation manager



→ CInO (Chief Innovation
Officer)
→ Director / VP of
innovations



150-500 thousand. RU
gross
salary level in Russia

Job Description

- Promote efforts to improve access to information and the ability of business staff at all levels to use data to generate change and improvements
- Identify and implement advanced fintech solutions to improve business performance and create new products (corporate gas pedal)
- Defining requirements for analytical teams to meet the needs of business units
- Digitalization of business intelligence process, implementation of end-to-end data-driven approach on critical business processes

Hard skills

knowledge of company
IT architecture
principles

knowledge of business
processes within the
company

in-depth
understanding of
Data Governance

understanding of databases,
knowledge of tools for working
with them (SQL, NoSQL)

understanding of tools and frameworks for data and
metadata processing

knowledge of general principles of data storage and
transport organization, design checks and data quality
metrics

Soft skills

excellent communication
skills

analytical
thinking

ability to present and interpret data

Data Governance manager/ Data Quality manager



→ CDO (Chief Data
Officer)



100-300 thousand. RU
gross
salary level in Russia

Job Description

- Development of a unified corporate information architecture, implementation of Data Governance principles
- Development of the system of data quality indicators (DQI) and development of requirements for data reporting, quality and use of data, the effectiveness of the data quality control system
- Provide guidance and supporting documentation on new or proposed metrics, data standards, business rules and policies
- Document, standardize and automate data information processes
- Developing an enterprise data management roadmap based on strategic business objectives, existing capabilities

Hard skills

skills in market and consumer research and analysis, data collection from external and internal sources

ability to work with analytical tools: Excel, SQL, Python

a deep understanding of the business processes in the chosen industry

knowledge of economics and finance, unit economics

knowledge of product, marketing, and user metrics

Soft skills

critical, structural and strategic thinking

creative problem solving

prioritizing work goals

leadership skills

the ability to build effective communication and organize teamwork

Product manager



→ Senior Product Manager
→ Director of Product
→ VP of Product



80-300 thousand. RU gross salary level in Russia

Job Description

- Analysis: market research, competitor analysis, identifying the customer problem and the value that the product/product feature offers
- Creating a product concept and agreeing it with stakeholders
- Creation of a product roadmap - a long-term and short-term plan according to which the team is working
- Choice of product metrics (product performance metrics)
- Management of product development process

GSOM SPbU graduates in the described position

Hard skills

risk management

knowledge of methods of work organization (SRCUM, Agile, etc.)

knowledge of project management tools (Miro, Trello, Jira, etc.)

knowledge of the basics of IT development

understanding of all data processes and operations

in-depth understanding of the development and implementation of machine learning models

understanding of all the technical and business processes that make up the work on the project

Soft skills

structural, strategic thinking

focus on results, attention to detail

ability to prioritize goals and areas of work, make decisions

leadership

organization of teamwork, effective communication, negotiation

Project manager (ML/AI/Big Data based projects)



→ Head of PMO (Project Management Office) for ML / AI / Big Data



60-250 thousand. RU gross salary level in Russia

Job Description

- Communication with a client, formulating and prioritizing requirements, maintaining communication with a client until the project is delivered
- Planning of all stages of work on the project and coordination of the teams involved in the implementation of the project
- Preparation of technical specifications for the project team specialists in accordance with the requirements of client's and company's goals
- Develop and implement the IT budget
- Monitoring the timing and quality of tasks, prompt resolution of emerging issues on processes and team interactions

GSOM SPbU graduates in the described position

Efimov Dmitry, MiM 2021

Alena Medushenko, MiM 2020