



09.00 - 18:00	REGISTRATION DESK OPEN										
09.30 - 10.00	COFFEE BREAK										
10.00 - 12.00	PLENARY SESSION (Conference hall, 1301) Mieke de Ketelaere (IMEC, Belgium): The Future of Management in the Intelligent Enterprise Victor Taratukhin (University of Muenste, Germany, SAP-Stanford Industry Liaison, USA): Taking Long-Term Bigger Perspective: Next-Gen Design Thinking and Corporate Cultures of Innovation Tatiana Gavrilova (GSOM SPbU, Russia): To Hype or not to Hype: Myths and Overstatements of Digital Transformation										
12.00 - 12.30	COFFEE BREAK										
12.30 - 14.00	Room 1206	Room 1207	Room 1210	Room 1211	Room 2222	Room 2225					
TRACK	INTERNATIONAL STRATEGY OF EMERGING MARKET FIRMS	ENTREPRENEURSHIP AND INNOVATION IN EMERGING MARKETS	MARKETING IN EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE DIGITAL AGE	STRATEGIC FINANCE AND CORPORATE GOVERNANCE	THE NEW ROLE OF TALENT AND HUMAN RESOURCE MANAGEMENT IN INTERNATIONAL BUSINESS	LANGUAGE AND COMMUNICATION IN TIMES OF DIGITAL TRANSFORMATION: BUSINESS EDUCATION PERSPECTIVE					
TRACK CHAIR	Andrei Panibratov GSOM SPbU, Russia	Galina Shirokova GSOM SPbU, Russia	Maria Smirnova GSOM SPbU, Russia	Alexander Bukhvalov, Yulia Ilina GSOM SPbU, Russia	Marina Latukha GSOM SPbU, Russia	Elena Orlova, Tatyana Martynova GSOM SPbU, Russia					
SESSION CHAIR	Tony Fang Stockholm University, Sweden	Almira Yusupova Novosibirsk State University, Russia	Olga Alkanova GSOM SPbU, Russia	Alexander Bukhvalov GSOM SPbU, Russia	Dmitry Sokolov GSOM SPbU, Russia	Elena Orlova GSOM SPbU, Russia					
	Risk in Internationalization: Literature Review and Research Agenda Jonas Eduardsen, Svetla Marinova Aalborg University, Denmark Risk Perception in Internationalisation and Context Svetla Marinova, Jonas Eduardsen Aalborg University, Denmark Joanna Karmowska Oxford Brookes University, UK John Child Universities of Birmingham and Plymouth, UK Said Elbanna Qatar University, Qatar Linda Hsieh SOAS University of London, UK Rose Narooz University of Glasgow, UK Pushyarag Puthusserry University of Sussex, UK Terence Tsai, Yunlu Zhang China-Europe International Business School, China	Learning-by-Exporting, Radical Innovation and Firm Performance Joan Freixanet GSOM SPbU, Russia Josep Rialp Autonomous University of Barcelona, Spain The Impact of Innovations on Enterprise Productivity in Russia Karina Nagieva, Natalia Davidson, Oleg Mariev, Andrey Pushkarev The Ural Federal University, Russia Lean Innovations in Manufacturing and Frugal Innovations in Services: Dualism or Convergence towards Sustainable Innovations? Sergey Ilkevich Financial University under the Government of the Russian Federation, Russia	The Effect of Online Store Personalization on Customer Loyalty towards Internet Retailer Brand: an Exploratory Study Olga Alkanova, Elizaveta Shpigel GSOM SPbU, Russia Increasing Willingness to Participate in Frequency Reward Programs through Gamification Ksenia Golovacheva, Maria Smirnova GSOM SPbU, Russia Muravskii Daniil, Snezhana Muravskaia IBS-Moscow, The Russian Presidential Academy of National Economy and Public Administration under the President of the Russian Federation, Russia Experience Marketing in Banking Lizovskaya Veronika, Yana Salichova, Ekaterina Khalina Saint-Petersburg State University of Economics, Russia	Behavioral Discounting: Empirical Results and Potential Pitfalls Vera Bukhvalova SPbU, Russia Barbara Bukhvalova Sage Consulting, Norway Alexandra Vingert Russia Software Platform's Value Correction by Idiosyncratic Risk and its Application in the SaaS Business Model Ekaterina Smirnova Institute for Regional Economics Studies of the Russian Academy of Sciences, Russia Anna Loukianova GSOM SPbU, Russia The Impact of Top-Management Characteristics on the Performance of M&A Deals Initiated by Russian Public Companies Elena Rogova, Ekaterina Kupatadze Higher School of Economics, Russia	<ul> <li>High-Performance Work Systems in Russian and Indian IT Companies Dmitrii Kucherov, Elena Zavyalova, Victoria Tsybova GSOM SPbU, Russia</li> <li>Inclusiveness of Employees with Childcare Commitments in Different Work Systems: Russian Case Alexandra Bordunos, Sofia Kosheleva GSOM SPbU, Russia</li> <li>Talent migration in emerging markets: agenda for global talent management Marina Latukha, Mariia Shagalkina, GSOM SPbU, Russia</li> <li>Personality, Work Engagement, and Extra- Role Behavior Andrei Zamulin GSOM SPbU, Russia</li> </ul>	What are the Challenges of Language-Sensitive Management Research and Education in the Digital Age? Philippe Lecomte Toulouse Business School, France Beyond Traditional Boundaries and Communities. Co-Creating Language and Communication Courses in the Times of Digital Transformation Elena Orlova, Tatyana Martynova GSOM SPbU, Russia Teaching Auditing in the US and Russia Simultaneously through Telepresence Technology William Coyle Babson College, USA					
14.00 - 15.00			LUNCH (1 <sup>st</sup> FLOOR, C	OFFEE BREAK AREA)							



October 3, Thursday



15.00 - 16.30	Room 1207	Room 1210	Room 1211	Room 2225						
TRACK	ENTREPRENEURSHIP AND INNOVATION IN EMERGING MARKETS		STRATEGIC FINANCE AND CORPORATE GOVERNANCE	LANGUAGE AND COMMUNICATION FOR CROSS- DISCIPLINARY INTEGRATION						
TRACK CHAIR	Galina Shirokova GSOM SPbU, Russia		Alexander Bukhvalov, Yulia Ilina GSOM SPbU, Russia	Elena Orlova, Tatyana Martynova GSOM SPbU, Russia						
SESSION CHAIR	Karina Bogatyreva GSOM SPbU, Russia		Maria Christina Mina Edinburgh Napier University, UK							
	Assessing the Influence of Institutional Factors on the Innovation Ecosystem Model in Russian Power Sector Egor Burda Higher School of Economics, Russia The Russian Far Eastern Entrepreneurial Environment: Cross-Cultural Aspects Daria Sokolova Far Eastern Federal University, Russia Concentration of Russian High-Tech Business: Regional Differences and Key Determinants Almira Yusupova Novosibirsk State University, Institute of Economics and Industrial Engineering SB RAS, Russia	Meet the Editors: Journal of Macromarketing and Journal of International Marketing Speaker: Alexander Krasnikov Loyola University of Chicago Quinlan School of Business, USA <u>Moderator:</u> Maria Smirnova GSOM SPbU, Russia	Owning Structure, Risk Management and Performance: the Case of Latin American Banks Maria Christina Mina Edinburgh Napier University, UK On the Issue of Models for Forecasting Probability of Bankruptcy of Russian and Italian Small and Medium-Sized Businesses Andrey Maksimov, Ilona Volkova, Natalia Maksimova Higher School of Economics, Russia Bankruptcy Risk Assessment of Russian Construction Companies Evgeniya Grigoryeva, Olga Zamotaeva Higher School of Economics, Russia Banking Board Structure and Accounting Earnings Majdi Quttainah Kuwait University College of Business Administration	Corporate Language Training at an Oil and Gas Company: from Framework to Implementation Vadim Klimachev Gazprom Corporate Institute, Russia Social Media for Building Intercultural Competence Sergei Zhiliuk SPbU, Russia Teaching in the Time of Technological Changes Irina Skvortsova Ural State University of Economics, Russia						
16.30 - 17.00	L7.00 COFFEE BREAK									
17.00 - 18.30	KNOWLEDGE CAFÉ "Linkages Between Research and Teaching. A Range of Practical Examples" (Room 1207)         0       Speaker: Marco van Gelderen Vrije Universiteit Amsterdam, Netherlands         0       Moderator: Olga Alkanova GSOM SPbU, Russia									
18.30 - 21.00	WELCOME RECEPTION CONFERENCE VENUE (1 <sup>ST</sup> FLOOR, COFFEE BREAK ZONE)									



# October 4, Friday



09.30 - 18:00	REGISTRATION DESK OPEN										
09.30 - 10.00		COFFEE BREAK									
10.00 - 11.30	Room 1206	Room 1207	Room 1208	Room 1209	Room 1210	Room 1212	Room 1213	Room 1214	Room 2222	Room 2225	
TRACK	INTERNATIONAL STRATEGY OF EMERGING MARKET FIRMS	ENTREPRENEURSHIP AND INNOVATION IN EMERGING MARKETS	BUSINESS IN SOCIETY: A CHANGE OF PARADIGM	PUBLIC PROCUREMENT AND PUBLIC-PRIVATE PARTNERSHIP IN DEVELOPED AND DEVELOPING COUNTRIES	MARKETING IN THE EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE DIGITAL AGE	SUPPLY CHAIN MANAGEMENT AND OPERATIONS IN DIGITAL AGE	INFORMATION AND KNOWLEDGE MANAGEMENT IN BUSINESS ADMINISTRATION	DIGITAL ECONOMY: DIGITAL DUSINESS MODELS, DIGITAL ECOSYSTEMS AND DIGITAL INNOVATIONS	THE NEW ROLE OF TALENT AND HUMAN RESOURCE MANAGEMENT IN INTERNATIONAL BUSINESS	LANGUAGE AND COMMUNICATION IN TIMES OF DIGITAL TRANSFORMATION: BUSINESS EDUCATION PERSPECTIVE	
TRACK CHAIR	Andrei Panibratov GSOM SPbU, Russia	Galina Shirokova GSOM SPbU, Russia	Yury Blagov GSOM SPbU, Russia Ivo Matser ABIS, Belgium	Andrei Ivanov GSOM SPbU, Russia	Maria Smirnova GSOM SPbU, Russia	Nikolay Zenkevich GSOM SPbU, Russia	Tatiana Gavrilova GSOM SPbU, Russia	Sergey Yablonsky GSOM SPbU, Russia	Marina Latukha GSOM SPbU, Russia	Elena Orlova, Tatyana Martynova GSOM SPbU, Russia	
SESSION CHAIR	Ioannis Christodoulou GSOM SPbU, Russia	Galina Shirokova GSOM SPbU, Russia	Yury Blagov GSOM SPbU, Russia	Andrei Ivanov GSOM SPbU, Russia	Marina Sheresheva, Lomonosov Moscow State University, Russia	Nikolay Zenkevich GSOM SPbU, Russia	Dmitry Kudryavtsev GSOM SPbU, Russia	Sergey Yablonsky GSOM SPbU, Russia	Dmitry Kucherov GSOM SPbU, Russia	Elena Orlova, GSOM SPbU, Russia	
	Strategic Decisions on Export Expansion Markets Choosing in the Context of Emerging Strategy Nikolay Dimitriadi, Oxana Voronkova Rostov State University of Economics, Russia Interdependence and Constraint Absorption in Export Organisations Ioannis Christodoulou GSOM SPbU, Russia Constance Liew Sat Lin University Malaysia Sabah, Malaysia Empirical Analysis of Factors Affecting the Choice of Bank for Firm Exports Yuliya Averyanova, Anna Fedyunina Higher School of Economics, Russia	Risky Business? Integrating Perspectives of Entrepreneurial Orientation as Experimentation and Advantage to Explain Firm Performance William Wales University at Albany School of Business, USA Oleksiy Osiyevskyy University of Calgary, Canada Patrick Kreiser University of Gusiness, USA Galina Shirokova, Karina Bogatyreva GSOM SPbU, Russia Entrepreneurial Orientation (EO) and Supply Chain Performance of Nigerian Small and Medium Manufacturing Enterprises Paul Udofot, Nsikan John University of Uyo, Nigeria The Importance of Strategic Entrepreneurship in Explaining the Performance of Small and Medium-sized Tourism Enterprises (SMTEs) Muhanad Hasan Agha Far Eastern Federal University, Russia	Presentation of the book Corporate Sustainability in the 21st Century: Increasing the Resilience of Social- Ecological Systems (Sardá & Pogutz, 2019) <u>Speaker:</u> Rafael Sardá Borroy, National Council of Research of Spain (CSIC), Spain <u>Discussant:</u> Thomas Osburg Hochschule Fresenius für Management, Wirtschaft & Medien GMBH, Germany	The Quality of Services and Public Procurement: the Case of Moscow Hospitals Margarita Kravtsova Higher School of Economics, Russia How to Best Procure Innovation: the Case of the EU Georgia Aimilia Voulgari National and Kapodistrian University of Athens, Greece The Use of Unified Procurement System Zakupki.gov.ru for the Pricing of Air Ambulance Monopoly Services – Drawbacks and Risks Igor Khodachek, Dmitrii Minaev RANEPA, Russia On a New Approach to Collusion Identification in Public Procurement Evgenii Gilenko, Andrei Ivanov, Olga Bezhenar GSOM SPbU, Russia	The online influencers strategies and their impact on consumers decision process Anand Amitabh, Megane Leparoux, Pauline Minier SKEMA Business School, France The Role of Online- Communities and Internet Influencers In Consumer Behavior On The Russian Perfumery Market Svetlana Berezka Higher School of Economics, Russia Marina Sheresheva, Anastasia Talnova Lomonosov Moscow State University, Russia Consumer Learning in the Context of Mobile Commerce Gogua Megi GSOM SPbU, Russia How Electronic Word of Mouth (eWOM) Leads to Information Adoption? Muddasar Ghani Khwaja, Shaheed Zulfikar Ali Bhutto Institute of Science and Technology, Pakiston Universiti Teknologi Malaysia, Malaysia Ahmad Jusoh, Khalil MD Nor	Identification of Factors Affecting the Implementation of the Internet of Things for Evolutionary Stable Strategy in Supply Chain Management Andrey Zyatchin, Ekaterina Senicheva GSOM SPbU, Russia Efficiency-Based Leadership in the Banking Sector Nikolai Zenkevich, Sajad Kazemi GSOM SPbU, Russia Joint Working Capital Management in Supply Chains Nikolay Zenkevich, Iana Kuzmina GSOM SPbU, Russia Cooperative Game for Working Capital Management in Distributive Supply Network Anastasiia Ivakina, Nikolay Zenkevich GSOM SPbU, Russia Egor Lapin SPbU, Russia	Identifying the Current and Future Events of Knowledge Hiding Through Reviews Amitabh Anand SKEMA Business School, Universite Cote d'Azhur, GREDEG, France Knowledge Sharing in Cross-Functional Teams Olga Belyak, Elena Kalabina Ural State University of Economics, Russia Managing Organizational Forgetting Effectiveness Eactors in Russian Mechanical Engineering Companies Evgeny Blagov GSOM SPbU, Russia Stefan Scherban "Fact" JSC, Russia	Presentation of the book Sergey Yablonsky "Multi-Sided Platforms (MSPs) and Sharing Strategies in the Digital Economy: Emerging Research and Opportunities", IGI Global, USA, 2018. Indexed In: SCOPUS Associate professor Sergey Yablonsky GSOM SPbU, Russia Assessment Companies' Digital Transformation Readiness: the Model Structure Olga Stoianova, Tatiana Lezina, Viktoria Ivanova SPbU, Russia Barriers to the digital transformation of small and medium-sized enterprises in Kazakhstan Sultanbek Tultabayev AlmaU, Kazakhstan Application of the Blockchain Technology in the Banking Area Anna Loukianova, Arina Presnyakova, Aleksandra Kolesova GSOM SPbU, Russia	HRM Humanization as Core Factor of Success in Digital Economy Elena Yakhontova RANEPA, Russia Recruitment Goes Digital. Challenges and Opportunities for the Russian Companies Antonina Lisovskaia GSOM SPbU, Russia Exploring the Essential Impact of Talent Management on Innovation Performance: an Ambidexterity Perspective Louisa Selivanovskikh GSOM SPbU, Russia	Business Communication and Self-Disclosure as Aspects of a Second Language Teaching (Stating a Research Problem) Ekaterina Andreeva GSOM SPbU, Russia Creating Balance Between Digital Resources and Collaborative Work in Teaching English Elena Kitaeva, Olga Senichkina SPbU, Russia Promotional Video as One of the Ways to Get Acquainted with Foreign Language Culture and a Way to Learn a Foreign Language Eleonora Nikolaeva MGIMO University, Russia	



# October 4, Friday



11.30 - 12.00		COFFEE BREAK									
12.00 - 13.30	Room 1206	Room 1207	Room 1208	Room 1209	Room 1210	Room 1211	Room 1212	Room 1213	Room 1214	Room 2222	Room 2225
ТКАСК	INTERNATIONAL STRATEGY OF EMERGING MARKET FIRMS	ENTREPRENEURSHIP AND INNOVATION IN EMERGING MARKETS	BUSINESS IN SOCIETY: A CHANGE OF PARADIGM	PUBLIC PROCUREMENT AND PUBLIC-PRIVATE PARTNERSHIP IN DEVELOPED AND DEVELOPING COUNTRIES	MARKETING IN THE EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE DIGITAL AGE	STRATEGIC FINANCE AND CORPORATE GOVERNANCE	SUPPLY CHAIN MANAGEMENT AND OPERATIONS IN DIGITAL AGE	INFORMATION AND KNOWLEDGE MANAGEMENT IN BUSINESS ADMINISTRATION	DIGITAL ECONOMY: DIGITAL DUSINESS MODELS, DIGITAL ECOSYSTEMS AND DIGITAL INNOVATIONS	THE NEW ROLE OF TALENT AND HUMAN RESOURCE MANAGEMENT IN INTERNATIONAL BUSINESS	LANGUAGE AND COMMUNICATION IN TIMES OF DIGITAL TRANSFORMATION: BUSINESS EDUCATION PERSPECTIVE
TRACK CHAIR	Andrei Panibratov GSOM SPbU, Russia	Galina Shirokova GSOM SPbU, Russia	Yury Blagov GSOM SPbU, Russia Ivo Matser ABIS, Belgium	Andrei Ivanov GSOM SPbU, Russia	Maria Smirnova GSOM SPbU, Russia	Alexander Bukhvalov, Yulia Ilina GSOM SPbU, Russia	Nikolay Zenkevich GSOM SPbU, Russia	Tatiana Gavrilova GSOM SPbU, Russia	Sergey Yablonsky GSOM SPbU, Russia	Marina Latukha GSOM SPbU, Russia	Elena Orlova, Tatyana Martynova GSOM SPbU, Russia
SESSION CHAIR	Olga Garanina GSOM SPbU, Russia	Joan Freixanet GSOM SPbU, Russia	Ivo Matser ABIS, Belgium	Andrei Ivanov GSOM SPbU, Russia	Deniz Dalman GSOM SPbU, Russia	Yury Dranev Higher School of Economics, Russia	Anna Veselova GSOM SPbU, Russia	Dmitry Kudryavtsev GSOM SPbU, Russia	Olga Stoianova SPbU, Russia	Victoria Tsybova GSOM SPbU, Russia	Elena Orlova, GSOM SPbU, Russia
	Institutions and Comparative Advantage in Services Trade Victor Arshavskiy, Aleh Mazol BEROC Arevik Gnutzmann- Mkrtchyan University of Hanover, Germany Al Impacts on Sustainability Strategies of Energy MNEs from Emerging Economies Olga Garanina GSOM SPbU, Russia Abramova Anna, Piskulova Natalia MGIMO-University, Russia Strategy Management of Fisheries, Livestock and Agriculture Resources as a Leading Sector in Supporting the Indonesia and Timor Leste Border Area Development Program in Belu Regency Chaterina Agusta Paulus, Marthen Robinson Pellokila, Yohanis Umbu Laiya Sobang Nusa Cendana University, Indonesia Emil Azmanajaya Balikpapan State Polytechnic, Indonesia	Building Digital Entrepreneur Profiles on the Basis of the Data from the VKontakte Social Network Margarita Gladkova, Maxim Solonin, Alexander Marinskiy, Evgenii Gilenko <i>GSOM SPbU, Russia</i> Entrepreneurial Leadership: an Analysis Based on Review Articles Tatiana Shusharina, Elena Gafforova Far Eastern Federal University, Russia The Role of Islamic Finance in the Relationship between Culture and Innovation Among Technology Start Up in Malaysia: Grounded Theory Approach Zulkarnain Muhamad Sori INCEIF, Malaysia Jamal Nassar, Independent consultant, Yemen	The Search for a New Model of Corporate Sustainability: Evidence from the CSR Strategies of Leading Russian Companies Yury Blagov GSOM SPbU, Russia Rating of Eastern European and Russian Cities in Terms of the Concept of Sustainable Development Anna Cepelova, Milan Dousa Pavol Jozef Sofarik University in Kosice, Slovakia Business and Society Relationships in the 4th Industrial Revolution Context: Main Challenges Anastasia Petrova- Savchenko, Maria Sobol GSOM SPbU, Russia Ethical Dimensions of Digital Marketing: Potential Research Areas Jha Milind Kumar Indian Institute of Foreign Trade, India Rakesh Kumar Mishra Indian Oil, India	Strategic Implications of Abandoned Infrastructural Projects on Economic Development in Akwa Ibom State, Nigeria Michael Nnamseh University of Uyo, Nigeria The Problem of the Use of Concession Arrangements in Integrated Mining Projects in Underdeveloped Areas of Russia Tatiana Ponomarenko, Ekaterina Khan-Tsai Saint-Petersburg Mining University, Russia Arbitrability of Public Procurement Contracts and PPP Contracts Viktor Eremin SPbU, Russia Digital Infrastructure as a Tool for Spatial Development: the Potential of Public- Private Partnership (based on Russian Localities) Elena Midler, Timur Sharifyanov Southern Federal University, Russia	The Role of Institutional Entrepreneurs in the Evolution of Modern Retailing in India Deniz Dalman GSOM SPBU, Russia Debi P Mishra State University of New York Binghamton, USA Satadruta Mookherjee Neoma Business School France Strategic Thinking: Process Approach to Training Managers Based on Case Study Natalia Strekalova Herzen State Pedagogical University, Russia	Merger and Acquisitions and Technological Efficiency: the Empirical View Yury Dranev, Elena Ochirova, Nickolay Naumov Higher School of Economics, Russia Conceptual Framework of Capital Structure Optimization: Southern Copper Corp Case Alexander Burov St. Petersburg State University of Economics, Russia The Relationship of Earnings Management and Dividend Payouts: Empirical Analysis of Russian Companies Marat Smirnov, Egor Nikulin, Polina Orlova GSOM SPbU, Russia Can Non-Financial Indicators Shed Light on the Bankruptcy Risk in Russian Agricultural Enterprises? Elizaveta Meshcheryakova, Natalia Feruleva Higher School of Economics, Russia	Cluster Approach to Evaluation and Analysis of Regional Transport and Logistics Complexes Elena Serova Higher School of Economics, Russia Anatoly Kazantsev, GSOM SPbU, Russia <b>4PL Flexibility in</b> Business Models Anna Levchenko GSOM SPbU, Russia Pavel Shrakhin SPBU, Russia Antecedents and Outcomes of Sustainable Supply Chain Integration in Emerging Economies: the Study of Large Russian Companies Dmitrii Knatko, Yulia Aray, Anna Levchenko, Anna Veselova GSOM SPbU, Russia	Towards Conceptualization of ISO Standards for Knowledge Management in Organizations Dmitry Kudryavtsev GSOM SPbU, Russia Emergence of Knowledge Management in Russia: towards Legitimacy for Practice Elvira Grinberg, Louisa Selivanovskikh, Anastasiia Pleshkova GSOM SPbU, Russia Understanding the Phenomenon of Innovation Labs Francesco Santarsiero, Daniela Carlucci, Giovanni Schiuma University of Basilicata, Italy	Digital Transformation of Business Model of Russian Generating Companies Maria Gorgisheli, Irina Volkova Higher School of Economics, Russia How Marketing Managers Sense and Seize Social Media Storms Pernille Rydén Technical University of Denmark, Denmark Vatroslav Skare University of Zagreb, Croatia Muhammad Ismail Hossain University of Dhaka, Bangladesh Efthymia Kottika University of Economics, Prague, Czech Republic Regulation of Multisided Markets: Market Definition Technics Olga Markova RANEPA, Russia Platform Business Models of the NTI Markets Companies Evgeny Blagov, Natalia Kulaeva GSOM SPbU, Russia	Diversity-Driven Talent Management and its Relationship with Firm Performance Marina Latukha, Daria Khasieva GSOM SPBU, Russia Double Work of Women in Russia Maria Kurganskaya, Maria Pertaya The Herzen State Pedagogical University, Russia Gender-Driven Talent Migration and its Implication to Talent Maria Shagalkina GSOM SPBU, Russia Cultural Sensitivity to HR Business Partner's Competencies: Insights from Job Advertisements Across Six Countries Ekaterina Vlakh, Natalia Volkova, Valeria Pomyalova Higher School of Economics, Russia	Classroom-Based Assessment of Oral Mediation: Challenges and Opportunities Olga Lankina GSOM SPbU, Russia Internet Resources Introduction for Business German Teaching Elena Bessmeltseva, Julija Neumann, Natalia Pavlova GSOM SPbU, Russia
13.30 - 14.30					c	LUNCH COFFE-BREAK ZONE (1 <sup>st</sup> FLOOI	र)				



# October 4, Friday



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Number         Number of the second second second seco	14.30 - 16.00	Room 1206	Room 1207	Room 1208	Room 1209	Room 1210	Room 1212	Room 1213	Room 1214		Room 2225
TACK         Ander Frailure         Edita Strekun, Mark         Gabe Instruction         Market Fachanol         Sinder Fachanol </td <td>TRACK</td> <td>STRATEGY OF EMERGING MARKET</td> <td>AND INNOVATION IN EMERGING</td> <td>CHANGE OF PARADIGM</td> <td>CONTRIBUTION INTO EFFECTIVENESS AND EFFICIENCY OF THE</td> <td>EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE</td> <td>MANAGEMENT AND</td> <td>KNOWLEDGE MANAGEMENT IN BUSINESS</td> <td>DIGITAL DUSINESS MODELS, DIGITAL ECOSYSTEMS AND DIGITAL</td> <td></td> <td>COMMUNICATION IN TIMES OF DIGITAL TRANSFORMATION: BUSINESS EDUCATION</td>	TRACK	STRATEGY OF EMERGING MARKET	AND INNOVATION IN EMERGING	CHANGE OF PARADIGM	CONTRIBUTION INTO EFFECTIVENESS AND EFFICIENCY OF THE	EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE	MANAGEMENT AND	KNOWLEDGE MANAGEMENT IN BUSINESS	DIGITAL DUSINESS MODELS, DIGITAL ECOSYSTEMS AND DIGITAL		COMMUNICATION IN TIMES OF DIGITAL TRANSFORMATION: BUSINESS EDUCATION
Season of International Statistics Markets Back	TRACK CHAIR			GSOM SPbU, Russia Ivo Matser						CASE-METHOD	Tatyana Martynova
Resure         Technologie Charles         Construction in Charles of Construction in Ch	SESSION CHAIR					Saint-Petersburg State University of	-		Technical University of	AND RESEARCH"	
After Hith       Crimical Display       Di		Harmonization in Subsidiary Mandate Earning and Gaining in China David Schulzmann,	Entrepreneurship - the driver of Emerging Markets Natalia Safronova, Tatyana Maslevich	and CSR Disclosure: Does Context Matter? Yulia Aray, Anna Veselova GSOM SPbU, Russia Tatiana Garanina	Increase Universities' Efficiency? Evidence from a Fuzzy Regression Discontinuity Design	Factors of E- commerce Market Development in Russia: Evidence from an Empirical Research	SRM: Complex Analysis in the Case of the Mining Company Inessa Airapetian, Daria Kolmychenko, Maria	for Course Modules as an Efficient Information Management System for HEI	for the Digital Age Dmitrii Trubnikov, Ekaterina Trubnikova Higher School of	Igor V. Gladkikh	'Russian as a foreign language' as an effective methodic additional tool to the Crash-Course
Products Pentrat     on Decomponent of Grates Market 2: Strates VO Avecome Integration     on Decomponent of Grates Vision     School of Market Provision     School of Commission     School of Commission     School of Commission     School of School Vision     School of School Vision     School of School Vision     School of School Vision     School of Vision     School of School Vision     School of Vision     School Vision     School of Vision     School Vision     School of Vision     School of Vision     School of Vision     School of Vision     School of Vision     School Vision     School of Vision     <		Yimei Hu Aalborg University, Denmark	Improving Lives of the Managers by	Finland Desislava Dikova Vienna University of Economics and Business,	Margarita Maximova Higher School of Economics, Russia Tommaso Agasisti	Vera Rebiazina Higher School of Economics, Russia Maria Smirnova	Higher School of Economics, Russia Empirical Investigation of	Wenxin Hu Brandenburg University of Applied	Benefits for the Russian Hospitality Industry Iya Churakova,		Pavlova
Economics, Russie Anna Vestein GSDM 5PU, RussieEconomics, Russie Lugenio Circural Building Circural Digital Age: Testing Towness Models in Digital Age: Testing<		Products Penetrate Chinese Market: a Strategy to Overcome the Liability of Foreignness	on Development of Greater Psychological Resources: Curvilinear	Hypocrisy of Being Climate-Friendly: the Case of Russian Aluminum Giant	School of Management, Italy Corporate Governance and	Forming of Reasonable Information	Sensitivity Analysis in Supply Chain Shoaib Yousaf International <i>Islamic</i>	Satisfaction of Visitors Based on Booking.com`s Online User Reviews	GSOM SPbU, Russia Academic Analytics: on the Way to Digital		Round-up session
Alternative Managerial StrategiesPolistan Currency Locander Company, Polistan Company, Poli		Economics, Russia Anna Veselova	Autonomy and Job Stress Muhammad Babar	Economics, Russia Building Circular	<b>EU Agencies</b> Eugenio Orlandi Former Europol	<b>from Russia</b> Olga Konnikova, Oksana Yuldasheva,	Chain Profit Maximization Using Sales Rebate	5 ,	Ivanova, Daria Kozlova ITMO University, Russia	Room 2223	
Group LC) Matubation Poductivity of Lohidova Piekhanov Russian Diversity of Lohidova Piekhanov Russian Lohidova Piekhanov Russian Lohidova Piekhanov Russian Lohidova Piekhanov Russian Lohidova Russia Karina Nagieva, Natalia Davidson, An Asset-Assurance Andsset-Assurance An Asset-Assurance An Asset-Assurance Perspective of St. Peterburg Foundation St. Vieterburg Strategies of Swiss SME's to He Russian Market in 2011 and Russia Lohiversity, Russia Stategies of Swiss SME's to He Russian Russia Loris, Russia SME's to He Russian Russia Controlled Firms Gradute School of Success and Specifics SME's to He Russian RussiaContract, Russia Higher School of Economics, Russia Russia Loris, Russia Shaft State Russian RussiaContract, Russia Higher School of Economics, Russia Russia Loris, Russia RussiaContract, RussiaTexter and Texter and		Managerial Strategy to Finance Company Based in Developing Countries (by the	Exchange Company, Pakistan The Impact of	Troubles as Shown by the 'Loop' Circular Delivery Service Irina Bakhtina	Between Tourist Potential and Attractiveness of	University of Economics, Russia Is there a Way for a	Berezinets, Yulia Ilina, Margarita Meshkova		Technologies: a Multiple Case Study of Emotion Recognition Technology Developers	<b>"EXECUTIVE EDUCATION EVOLUTION IN BUSINESS</b>	
Success and Specifies of Market Entry University, RussiaUral Federal Investity, RussiaAcquisitions: Evidence from Chinese Privately (FISP), RussiaGSOM SPbU, RussiaLukashenko, Alexandra Shalakitskaya, GSOM SPbU, RussiaStrategies of Swis SME's to the Russian Market in 2011 and 2019Intel Rehmann Business, Rozorbayev Business, RozorbayevWagner's Law: Evidence from Russia, Fidence from Russia, Business, RozorbayevWagner's Law: Evidence from Russia, Business, RozorbayevEvidence from Russia, Fidence from Russia, SME's to the RussianDaniel Rehmann RussiaContact, RussiaUniversity, Kazakhstan Guoil ChenNatalia Drozdova GSOM SPbU, RussiaOWN.space Berlin, GermanyNatalia Ursul Higher School of Economics, RussiaINSEAD, Singapore University, ChinaDomitri Tereschenko Economics, RussiaSvettana Posokhova Svettana PosokhovaUniversity, RussiaUniversity, Gausta AustraliaEconomics, Russia Jishual Hu Xiamen University, ChinaEconomics, RussiaSvettana Posokhova		Group LLC) Matlubakhon Zohidova Plekhanov Russian University of	Enterprise Productivity in Russia Karina Nagieva, Natalia Davidson,	Russia Yury Blagov GSOM SPbU, Russia An Asset-Assurance	Towns in Russia Nikolay Zhunda ICSER Leontief Centre, Russia Alexander Semenov	The Case of Knowledge-Oriented Consumer Digital Performance Research			Samsonowa IPERF, International Institute for Research Performance and Innovation Management,	Larçon Jean-Paul HEC School of Management, Paris,	
Daniel RehmannUniversity, KazakhstanNatalia DrozdovaRussiaContact, RussiaGuoli ChenGSOM SPbU, RussiaNatalia UrsulINSEAD, SingaporeDmitrii TereshchenkoHigher School ofFrank ZhangHigher School ofEconomics, RussiaUniversity ofEconomics, RussiaQueensland, AustraliaInshuai HuJinshuai HuKamen University, China		of Market Entry Strategies of Swiss SME's to the Russian Market in 2011 and	Ural Federal	Acquisitions: Evidence from Chinese Privately Controlled Firms Jiyang Dong Graduate School of	Investment projects (FISP), Russia Wagner's Law: Evidence from Russia,				Lukashenko, Alexandra Shalakitskaya, GSOM SPbU, Russia Sebastian Denef Innopolis University		
Xiamen University, China		Daniel Rehmann RussiaContact, Russia Natalia Ursul Higher School of		University, Kazakhstan Guoli Chen INSEAD, Singapore Frank Zhang University of Queensland, Australia	Natalia Drozdova GSOM SPbU, Russia Dmitrii Tereshchenko Higher School of				OWN.space Berlin, Germany Svetlana Posokhova		
	16.00 - 16.30						COFFEE BREAK				



# October 4, Friday



16.30 - 18.00	Room 1208	Room 1210	Room 1213	Room 1214			
TRACK	BUSINESS IN SOCIETY: A CHANGE OF PARADIGM	MARKETING IN THE EMERGING MARKETS: CHALLENGES AND OPPORTUNITIES IN THE DIGITAL AGE	INFORMATION AND KNOWLEDGE MANAGEMENT IN BUSINESS ADMINISTRATION	DIGITAL ECONOMY: DIGITAL DUSINESS MODELS, DIGITAL ECOSYSTEMS AND DIGITAL INNOVATIONS			
TRACK CHAIR	Yury Blagov GSOM SPbU, Russia Ivo Matser ABIS, Belgium	Maria Smirnova GSOM SPbU, Russia	Tatiana Gavrilova GSOM SPbU, Russia	Sergey Yablonsky GSOM SPbU, Russia			
SESSION CHAIR	lvo Matser ABIS, Belgium	Maria Smirnova GSOM SPbU, Russia	Tatiana Gavrilova GSOM SPbU, Russia	lya Churakova GSOM SPbU, Russia			
	Challenges for Achieving Sustainable Development: a Social Enterprise Marketing Perspective Subhasis Ray Xavier Institute of Management, Xavier University, India Chinmoy Bandyopadhyay Xavier University, India Pioneering Sustainable Female Entrepreneurship in Russia – the Case of Bio Food Lab Ekaterina Ivanova IBS-RANEPA, Russia Institutionalization of External Environmental Governance of Firms: a Microfoundation Study Paul Varella Connors Mount Royal University, Canada	Application Artificial Intelligence in Marketing: Desk Study Daria Lagutaeva, Elena Namchevadze Higher School of Economics, Russia Al-Human Cross-Cultural Interaction: Digital Expectations vs Analog Perception Sergei Kladko Independent Consultant, Russia Analysis and Prediction of Customer Churn in Telecommunication Companies Based on Data Mining Technology Vadim Merkulov GSOM SPbU, Russia Open Collaborative Innovations as an Antecedent for Adoption of Smart City Solutions Iuliia Malchenko GSOM SPbU, Russia	Usage of Design Thinking and project-based learning for soft skills development Elvira Strakhovich GSOM SPbU, Russia Approaches to delivering/creating students' knowledge in the digital era: instructivism, construvitivism and connectivism Vitaly Cherenkov GSOM SPbU, Russia Natalia Cherenkova St. Petersburg State University of Economics (UNECON), Russia	Digital Transformation of Electric Utilities Elizaveta Gavrikova Higher School of Economics, Russia Digitalization During Servitization: a Case Study Liudmila Kokoulina GSOM SPbU, Russia International Blockchain Technology and its Implication in the International Finance Artem Chibisov Higher School of Economics, Russia			
18.00 - 22.00	GALA DINNER (BY REGISTRATION) "Lunka 19" restaurant, "Peterhof" Golf Club, Peterhof, Gofmeisterskaya street, 1						



# GSOM Emerging Markets Conference-2019 October 5, Saturday



09.30 - 15:00	REGISTRATION DESK OPEN
09.30 - 10.00	COFFEE BREAK
10.00 - 11.30	Room 1209
TRACK	HEALTHCARE INNOVATION IN COUNTRIES WITH EMERGING ECONOMY
TRACK CHAIR	Andrei Ivanov GSOM SPbU, Russia
SESSION CHAIR	Igor Akulin St. Petersburg State University, Russia
	The Policy of Drug Supply in the Regions of Russia: How to Restrain the Growth of Public Spending on Medicines?
	Elena Kalabina Ural State University of Economics, Russia
	How Self-Rated is Self-Rated Health? Exploring the Role of Individual and Environmental Factors in Reporting Heterogeneity in a Russian Population Survey
	Maria Kaneva Gaidar Institute for Economic Policy, Russia
	Valerii Baidin Financial Research Institute of the Ministry of Finance, Russia
	Christopher Gerry Oxford University, United Kingdom
	Losses of Russian Regions from Mortality due to Sharp Climate Fluctuation
	Maxim Fokeev, Liudmila Ruzhanskaya, Nadezhda Kislyak Ural Federal University, Russia
	Smart Health for Smart Cities: Healthcare Innovations in Saint-Petersburg
	Tatyana Sklyar, Ekaterina Sokolova <i>GSOM SPbU, Russia</i>
11.30 - 12.00	COFFEE BREAK
12.00 - 13.30	Room 1209
TRACK	HEALTHCARE INNOVATION IN COUNTRIES WITH EMERGING ECONOMY
TRACK CHAIR	Andrei Ivanov GSOM SPbU, Russia
SESSION CHAIR	Yurii Fedotov GSOM SPbU, Russia
	Exploratory study of Health-related Quality of life dimensions in Russia
	Alina Khabibullina Higher School of Economics, Russia
	Christopher Gerry Oxford University, United Kingdom
	Ekaterina Aleksandrova Higher School of Economics, Russia
	Customer Loyalty Analysis in Healthcare Organizations of Kazakhstan
	Leila Kokkoz Almaty Management University, Kazakhstan
	Bad Habits as Barriers to Sports for Health Purposes
	Konstantin Makshanchikov Higher School of Economics, Russia
	Designing Sustainable Performance Measure for the Saint-Petersburg Public Hospitals: Accounting for Heterogeneity of Healthcare Services' Profiles. Construction of the Performance Indices and Empirical Findings
	Yurii Fedotov, Marina Tretyakova GSOM SPbU, Russia,
	Kazimir lablonskii St. Petersburg City Administration, Committee for Health Care, Russia
13.30 - 14.30	LUNCH (1 <sup>st</sup> FLOOR, COFFEE BREAK ZONE)
14.30 - 17.00	Room 1301
1	ROUND TABLE "HEALTH INNOVATION MANAGEMENT: MYTHS AND REEFS" (IN RUSSIAN)
	Moderators:
	Andrei Ivanov <i>GSOM SPbU, Russia</i>
	Vladimir Zholobov City Center for Medical Prevention, Russia